# Marketing For Owners With Jon But

Less Selling, Better Profits. Less Stress, Better Life.



### How To Make An Effective 'How To' Video

# **Cheat Sheet**

Full article:

http://www.marketingforowners.com/make-effective-video/

# 1. Why Create A 'How To' Video?

- One third of people will purchase after watching a video tutorial
- Video lets you show off your expertise: Build your crediblity and trust
- Take advantage of YouTube's ability to rank well in search engine rankings
- Share your YouTube videos via social networks and embed them on your site

#### 2. Easy 'How To' Video Recipe

- Use images, bullet points, and animations
- Include your business name and logo somewhere on each slide
- Keep the content of your slides short and punchy
- Keep videos short (20 30 minutes max)

#### 3. Software

- For slide show presentations:
  - Microsoft Powerpoint
- Keynote (for Macs)
- Google Slides
- For the screen recordings:
  - Techsmith's Camtasia
- Jing (5 minutes max)

Studio

Screen-Cast-O-Matic

Screenr

- Cam Studio
- Tip: Use Camtasia Studio's 'PowerPoint' add-in toolbar to easily record your slides and narration in PowerPoint. For a full walkthrough, see the full article (link above).