Marketing For Owners With

Less Selling, Better Profits. Less Stress, Better Life.



Cheat Sheet

How To Get Famous On LinkedIn:

Publishing Tips, Tricks and Expert Advice

Full article:

http://www.marketingforowners.com/get-famous-linkedin-publishing-tips-tricks-expert-advice/

1. Why Use Linked In?

- An online resume:
 - Create a polished profile detailing your professional experience
- Use it as your own personal publishing platform (in addition to your own blog)
 - Build credibility and establish yourself as 'the expert'
 - Publish long form posts and share it with your followers

2. Aim To Get The Attention Of 'LinkedIn Pulse'

- What is LinkedIn Pulse?
 - The official LinkedIn newsreader
 - Curation of the best of LinkedIn published posts
 - Gives you a mega-boost to your readership if you're picked (potential exposure is to LinkedIn's 332 million members)
- Make your content 'LinkedIn Pulse'-friendly
 - Study the "channels" (sections) listed on Pulse
 - Choose which channel you're going to write to for each post you publish

3. How To Publish Great Posts

- Click the "Publish a post" button on your LinkedIn profile
- Take the time to craft an attention-grabbing headline
 - Keep it intriguing, fun, curiosity inducing
- Add fun, engaging photos and/or video
- Aim to write articles that are around **400-500 words**
- Sprinkle in a few keywords (so you can be found) but don't overdo it
 - What would the reader of your post type in the LinkedIn search box?
- Check your stats often
 - Monitor what works and what doesn't

4. How To Get The Attention Of LinkedIn Pulse's Editors

- Get as many views as possible
 - Grow your followers (more article views)
 - When you publish, share it everywhere:
 - Post a link from your Facebook account, Twitter, Instagram,
 anywhere you have a presence
- Huge Tip! When you tweet about your articles, include "Tip@LinkedInPulse"
 - This helps your tweet show up on the special Twitter feed setup exclusively for LinkedIn editors